

ERPInCloud



# *E-commerce Feature*



## Integrations With ecommerce website

### ERPinCloud Integrations with eBay, Amazon, Magento, Big Commerce & Prestashop:

- A single, integrated business application that ties your business together across eCommerce, Shipping, Purchase, Order management, Inventory, Manufacturing and Accounting.
- A single system that merges your online and brick-and-mortar operations to manage your entire business in real time.
- Manage one or more web stores and conduct ecommerce in different countries, languages, currencies and channels.



### eBay Integration With ERPinCloud

eBay integration with ERPinCloud provides a single, integrated business application that links your business with ecommerce, CRM, marketing, order management, inventory, manufacturing and accounting. With this integration you will be able to manage one or more web stores and execute ecommerce activities in different countries, languages, currencies and channels.

### Features of ERPinCloud Integration with eBay:

- ◇ **Product and Order Import:** Import all the products and orders from eBay into ERPinCloud.
- ◇ **Inventory Sync:** Synchronize your inventories and stock level on eBay stores from ERPinCloud

and vice-versa.

- ◇ **Update Order Status:** Update shipments and invoices of your orders from ERPinCloud to eBay store with tracking number.
- ◇ **Product Listing:** List all your product, images using different templates to eBay from ERPinCloud. It can be Auction, Fixed price item or classified add.
- ◇ **Re List Products:** Manage relisting of your products with respect to the expired date and time.
- ◇ **Revise Products:** Revise your products from ERPinCloud to eBay.
- ◇ **Product Schedule Management:** Schedule listing of products based on your requirements.
- ◇ **Product Status Update:** Manage your products descriptions, images, attributes, title, etc. in ERPinCloud.
- ◇ **Analytics:** Receive advanced Business Intelligence for your eBay stores and combine them with information with other channels.
- ◇ **High Volume Processing:** List all of your products at once on single click.

### Magento Integration With ERPinCloud

ERPinCloud integration with Magento offers a number of benefits to e-commerce merchants.

ERPinCloud has a lot of features. With the implementation and integration of ERPinCloud with Magento E-commerce websites, web store procedures can be streamlined much easily.

### Some of the benefits of having an ERPinCloud integrated with Magento are:

- ◇ **Single Tool, Multiple Functionality:** Integration with Magento store provides a complete ERP system, from which one can manage orders, products, categories,

customer information, etc.

- ◇ **Multiple Management Of Stores:** ERPinCloud integrated with Magento enables handling of multiple stores from single software. Apart from that, non Magento stores or different online platforms, etc. can also be integrated. Thus, inventory management for all these stores becomes much more convenient, rather than managing from a different back-end altogether.
- ◇ **Shipping Integration:** With Magento integration, one can also include additional connectors to manage one's shipping services. Integration with known shipping carriers like FedEx, UPS, USPS, etc. is possible.
- ◇ **Multiple Currency Features:** With a multi-currency feature in place, managing sales and assets from a single tool becomes possible. It helps in segregating chart of accounts for each company.
- ◇ **Quick Implementation:** ERPinCloud with a Magento connector can be integrated and implemented quickly.

### Features of ERPinCloud integration with Magento:

- ◇ **Product and Order Import:** Import all the products and orders from Magento into ERPinCloud.
- ◇ **Inventory Sync:** Synchronize your inventories and stock level on Magento stores from ERPinCloud and vice-versa.
- ◇ **Update Order Status:** Update shipments and invoices of your orders from ERPinCloud to Magento store with tracking number.
- ◇ **Export Product :** Export all your product, images using different templates to Magento from ERPinCloud. It can be Auction, Fixed price item or classified add.

### Amazon Integration With ERPinCloud

ERPinCloud is integrated with Amazon and this Amazon integration helps ecommerce vendor to

manage all their different platforms from "One software" rather managing multiple logins. Amazon store management is sometime a daunting task since in some of the cases you even have brick and mortar stores therefore managing multiple stores is not that easy without a proper software. With ERPinCloud integration with Amazon you get a full fledged Enterprise resource planning software for managing your business processes efficiently. Apart from you also get easy management of your Amazon Store.

### Some of the base Advantages of using Amazon Integration with ERPinCloud:

- ◇ Single software to manage all your Amazon activities.
- ◇ Smart update of Product Catalogue, pricing information, stock status, and so on.
- ◇ Automatic updates on Amazon from ERPinCloud.
- ◇ Integration of Physical brick and mortar store.
- ◇ Dashboards from ERPinCloud.
- ◇ Customer relationship management.
- ◇ Multiple store management.
- ◇ Common inventory management in case of multiple ecommerce platforms.

### Features of ERPinCloud integration with Amazon:

- ◇ **Product and Order Import:** Import all the products and orders from Amazon into ERPinCloud.
- ◇ **Inventory Sync:** Synchronize your inventories and stock level on Amazon stores from ERPinCloud and vice-versa.
- ◇ **Update Order Status:** Update shipments and invoices of your orders from ERPinCloud to Amazon store with tracking number.



## Sales Management

The sales module covers activities from sales enquiry to delivery automation. It simplifies the entire process of making quotations and allows for smooth processing of orders and invoices.

Drive your sales operations from quotations to invoices with all the information you need, easily accessible. Keep track of long term contracts, automate invoicing and notify sales when they have things to do.

An ERPInCloud Sales module centralizes your sales information and shares it with your teammates. Manages your sales order, deliveries, invoicing and quotations. This module is integrated with leading online platforms like eBay, Amazon and Magento.

### Sale Orders

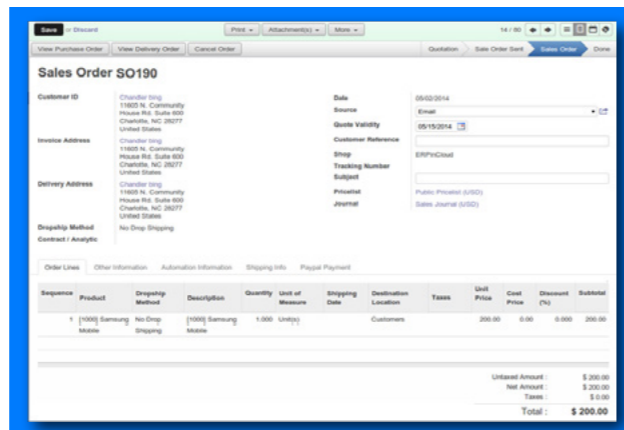
Create quotations in a matter of seconds. Send quotes by email or get a professional PDF. Track quotations, and convert them to sales order in one click.

### In ERPInCloud Invoicing can be made based on Below Mentioned Invoicing Policies:

- ◇ **On Demand:** A draft invoice can be created from the sales order when needed.
- ◇ **Before Delivery:** A draft invoice can be created from the delivery order when the products have been delivered.
- ◇ **On Delivery:** A draft invoice can be created from the sales order and must be paid before the products have been delivered.

### Partial Deliveries:

Keep a track of items which are still to be delivered on orders & Issue reminders automatically. ERPInCloud supports partial delivery in which product can be delivered when it is available in the stock.



### Keeping Track Of Quotations Given for Sales Orders

User keeps tracks of quotations based on the sale orders and able to see Quotations given to the customer even after quotation gets confirmed or done.

### Sales Planning/Forecasting

Sales Planning/Forecasting feature in ERPInCloud manages planning of your sales within particular time period. It gives nice report of sales analysis.

### Sales Commission

Sales commission maintains sales Agents and their commissions on sales.

### Additional Discount On Sale Orders

ERPInCloud has feature of additional discount on Sale order of total amount. It is additional feature with discount on products (sale order line) level.

### Sale Double Validation

Sale double validation feature validates sale orders that exceed minimum amount set by configuration. In some organisations people want an extra state between draft - send and confirmed. This module adds state validated to sale order and puts also a menu extra in the sales. This module modifies the sale workflow adding a validation step before the sale order confirmation.

### Sales Return (RMA)

Sales Return provides the functionality to return products for example exchange, credit return, repair based on warranty, no warranty.

### Drop Ship

When customer places an order we request quotation to the vendor and vendor directly supplies it to the customer's address.

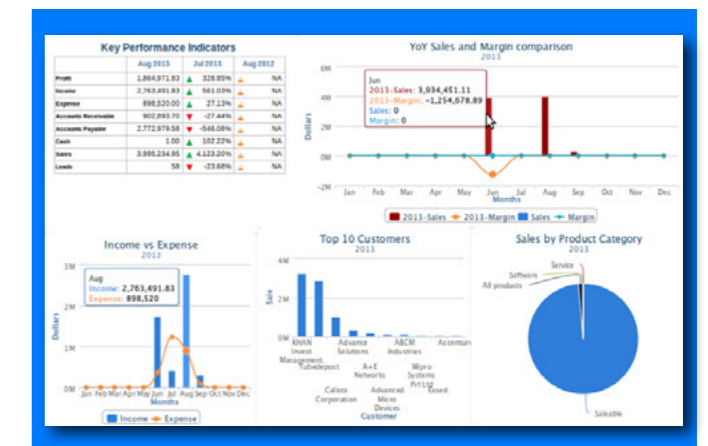
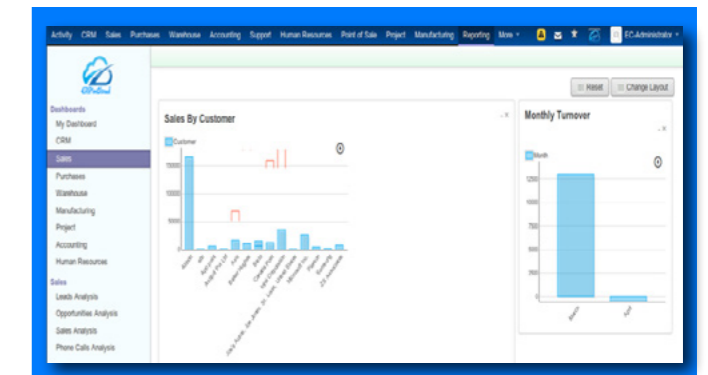
ERPInCloud supports dropship where the retailer does not keep goods in stock, but instead transfers customer orders and shipment details to a wholesaler, who then ships the goods directly to the customer.

**Direct Commission Invoice:** As in retail businesses, the majority of retailers make their profit on the difference between the wholesale and retail price but some retailers earn an agreed percentage of the sales in commission, paid by the wholesaler to the retailer which is supported by ERPInCloud.

### Splitting Of Order Lines Based On Destination Location

Groups the order lines by destination location and creates picking per group.

## Reporting & Dashboard





## Accounting & Financial Management

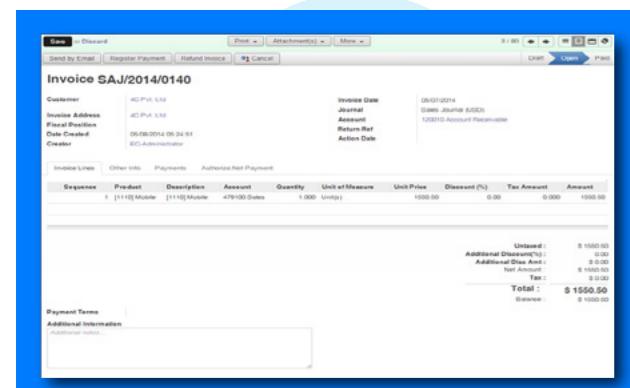
ERPInCloud provides an automated invoice generation, once sales and purchase order are confirmed with reconciliation of bills and payments. ERPInCloud supports multiple companies and multiple charts of accounts and has ability to handle full and partial payments. ERPInCloud also supports more than 50 additional financial modules to enhance accounting and handles multiple taxes.

ERPInCloud has features like double-entry concept multiple languages and multiple currencies. ERPInCloud Generate invoices and maintain bank statements and manage your budget based on your users and project. ERPInCloud, bundled with robust security and advanced authorization features, makes your company's financials absolutely secure.

### Customer Invoice / Account Receivables

The creation of invoices in ERPInCloud is very simple, as it enables non-accountant users to create their own invoices. This means that your accounting information can be kept up-to-date all the time as orders are placed and received, and their taxes are calculated.

At the same time, it allows people who have more accounting knowledge to keep full control over the accounting entries that are being generated. Each value proposed by ERPInCloud can be modified later if needed.



**The Customer Invoice is composed of three parts:**

1. Customer information, on top of the invoice.
2. Detailed invoice lines in the main body of the invoice.
3. Additional information, taxes, and the totals in the bottom of the page.

### Payment Terms:

Payment conditions are generated by rules for the payment of the invoice. For example: 50% in 21 days and 50% in 60 days from the end of the month.

### Other features:

1. Multi-currency transactions & reporting.
2. Partial and full adjustments.
3. Credit Note Adjustments.
4. Advance Receipts/Payments adjustable in customer/vendor invoice.

### Supplier Invoice / Account Payable

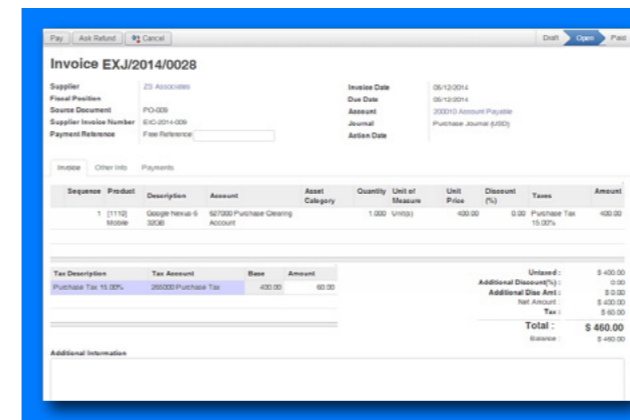
ERPInCloud manages supplier invoices is very similar to the one for customer invoices. However, it has been adapted to simplify rapid data entry and monitoring of the amounts recorded.

Many companies do not enter data on supplier invoices, but simply enter accounting data corresponding to the purchase journal.

This particularly applies to users that have focused on the accounting system rather than all the capabilities provided by an ERP system. The two approaches reach the same accounting result: some prefer one and others prefer the other depending on their skills.

However, when you use the Purchase Management functions in ERPInCloud you should work directly on invoices because they are provided from Purchase Orders or Goods Receipt documents.

Indicate the Currency if the invoice is not going to use the default currency, then you can enter the Invoice lines.



At the same time, it allows people who have more accounting knowledge to keep full control over the accounting entries that are being generated. Each value proposed by ERPInCloud can be modified later if needed.

### General Ledger

ERPInCloud has General ledger works as a central repository for accounting data transferred from all sub-ledgers or modules like accounts payable, accounts receivable, cash management, fixed assets, purchasing and projects with multi-currencies. The general ledger is the backbone of the accounting reporting system as it holds financial and non-financial data for the organizational growth.

- ◇ Maintains multi-level chart of account.
- ◇ Optional Receivable/Payable Control Accounts.
- ◇ Summary/Detail Financial Ledgers and Sub-Ledgers.
- ◇ Multi-level formats for final reports.

- ◇ Recurring/Reversal Journals.

### Payment Methods

ERPInCloud offers multiple payment method for total integration between General Ledger, Account Receivables and Account Payable.

It has also integration with various international e-commerce business allowing payments and money transfers to be made via the Internet.



### Assets Management

ERPInCloud has Financial and accounting asset management that manages the assets owned by a company or an individual. It will keep track of depreciation's occurred on those assets. And it allows to create Move's of the depreciation lines.

### Creation of Unlimited Asset Category:

It manages creation of unlimited category by adding the relevant details to it such as Journal, Asset Account, Depreciation Account, Depreciation of expense account.

### It also support the given below features.

- ◇ Multiple categories of Assets.
- ◇ Multiple methods of depreciation.
- ◇ Auto Posting to GL.

# Warehouse & Logistics Management

ERPInCloud Integrations with Shipping

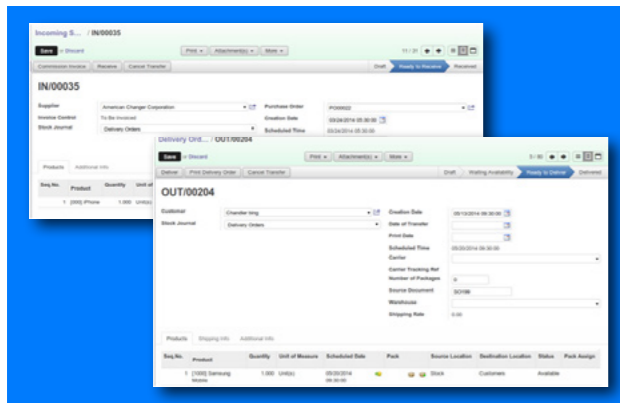


## Warehouse & Logistics Management

With the warehousing module you are ensured of an efficient flow of items from production to storage to shipping. The complete integration with production and demand planning helps in maintaining optimum levels of inventory.

Warehousing module helps in planning distribution of items at different locations, placements and picking of items, tracking serial number for efficient customer support, bar-coding and stock taking with hand held devices.

Warehouse module is automated through integrated shipping channels like UPS, USPS, and FedEx. Manage multiple warehouses across various geographies, and gain quick access to your inventory and has ability to manage inventory counts through physical inventory. It also process shipments every day and update the status to respective clients. This warehouse module manages drop ship, partial delivery.



## Warehouse & Bin Configuration

Based on the warehouse layout, the aisles and rows can be defined in a tree structure under each warehouse group. Each bin location can be classified as Floor or Cell Bin with specified capacity.

## Barcode Scanning

For pharmacy/food businesses, where each production has unique batch number and

expiry date, system maintains the expiry conditions rejecting items near expiry. Does inward and outward scanning of all products and manages the validation process in delivery order.

## Units of Measurement

Multiple units with definite conversion formula or alternate units with base link can be used in parallel.

## Stock Valuation & Product FIFO Costing Method

Adds valuation account entries per stock movement as per product category or locations set by configuration. Each stock unit can have different stock valuation methods or it can be defined globally on stock Valuation choosing between FIFO, Weighted Average or LIFO. Apart from the methods defined, on any date, the system can generate reports of stocks based on market value or on the last purchase price. Purchase flow, the inventory can be provisionally or finally updated at the physical or virtual location.

## Batch Shipping

Does shipping in batches and print picking list/packing list/labels and confirms the delivery order in batches.

## Material Requisition

Material requisition manages and tracks internal material requests.

## Shipping Integration For FedEx, USPS and UPS

ERPInCloud integration with FedEx, USPS and UPS shipping services. ERPInCloud generates shipping services for each Shipping Type UPS, USPS & FedEx with different cost of shipping.

ERPInCloud generates labels for shipping services which is having information about ship to and ship from address, also shipping type information along with barcode. ERPInCloud also provides the facility for accepting shipping service and generating labels in sale process as well as delivery process.

## Features of Shipping Integration for FedEx, USPS and UPS:

- ◇ Generates Shipping services for each shipping.
- ◇ Querying Of Shipping Rates.
- ◇ Accepting Rates.
- ◇ Printing Of Shipping Labels.

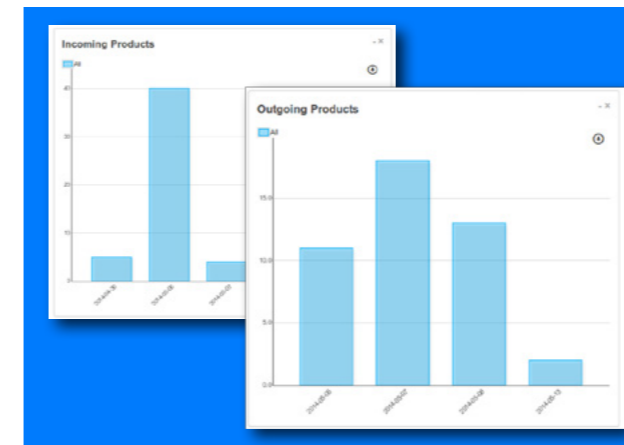
## Serial Numbers

Serial numbers feature allows the stores or the sales centre to trace the item Serial numbers & does inward and outward scanning per product quantity.

## Product Quantity By Stock Location

Retrieves the actual quantity of the products by stock location in product master.

## Reporting & Dashboard



## ERPInCloud Integrations with Shipping

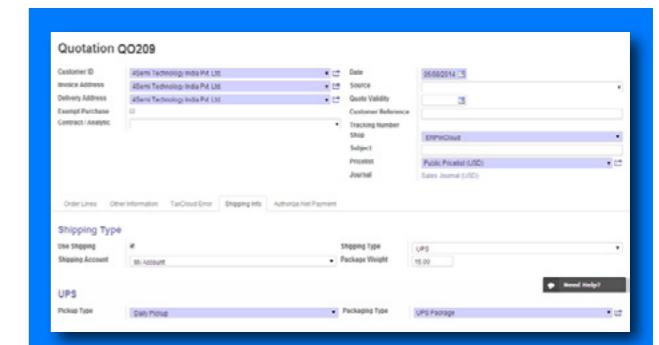
ERPInCloud is integrated with shipping carriers like UPS, USPS and FedEx thereby enabling you

to better handle your shipping requirements. ERPInCloud ensures smooth management of the entire process, thus leading to a streamlined business flow.

ERPInCloud generates shipping services for each Shipping Type with different cost of shipping. We can select shipping service according to our interest and compatibility. ERPInCloud generates labels for shipping services which is having information about ship to and ship from address, also shipping type information along with barcode. ERPInCloud also provides the facility for accepting shipping service and generating labels in sale process as well as delivery process.

## UPS

Generate your UPS shipping labels straight from ERPInCloud. This module creates a standalone client for generating shipments of UPS within ERPInCloud. It is also integrated to the picking which makes generating labels from your shipments easy. It automatically calculates the weights from your products and generates the label and saves it for you.



## USPS

Some of the key benefits of USPS integration with ERPInCloud are:

- ◇ **Complete transparency into the shipping and delivery cycle:** You will be able to better supervise the status of your packages at every step, thanks to the complete package tracking integration. Also, attuning of tracking and delivery data is possible, thus

# Purchase Management



## Purchase Management

The purchase module covers activities from purchase to incoming shipments. This module automates processes of identification of potential suppliers, quote evaluation, etc. It has capability to streamline sourcing process with appropriate documentation at every step track supplier purchases and quotations. Purchase module handles multiple suppliers and vendors across the globe.

receive the incoming goods partially and keeps a track of items which are still to be received on purchase orders.

### Track & Manage Purchases

Track purchases and quotations from suppliers & define workflows of purchases that allows to make quick decision making.

### Inventory Replenishment

Purchase order issued to a supplier if the inventory goes below a specified level. Fully automated Purchase module to order quantities needed to meet customer commitments. Meet your customer or production due dates.

### Additional Discount On Purchase Orders

ERPInCloud has feature of additional discount on Purchase order of total amount. Its additional feature with discount on products (purchase order line) level.

### Purchase Double Validation

Purchase double validation feature validates purchase orders that exceed minimum amount set by configuration. This module modifies the purchase workflow in order to validate a purchase that exceeds minimum amount set by configuration wizard.

### Reporting & Dashboard

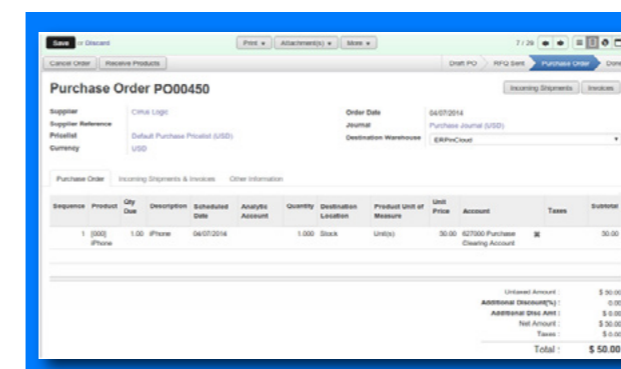


### Purchase Orders

Automate procurement propositions, launch request for quotations, track purchase orders, manage suppliers' information, control products reception and check suppliers' invoices.

### In ERPInCloud Invoicing can be done based on Below Mentioned Invoicing Policies:

- ◇ **On Demand:** A draft invoice can be created from the sales order when needed.
- ◇ **Before Delivery:** A draft invoice can be created from the delivery order when the products have been delivered.
- ◇ **On Delivery:** A draft invoice can be created from the sales order and must be paid before the products have been delivered.

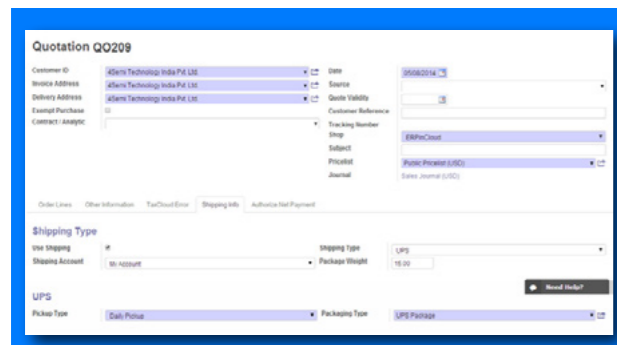


### Partial Incoming Shipment

This feature in ERPInCloud allows you to

making the process less time-consuming. With better into the shipping process, you can fetch the delivery history from any transaction or customer records.

- ◇ **Enhanced customersatisfaction:** Customers will have access to all their delivery information once they are logged into ERPInCloud.
- ◇ **Automation with fulfilment processes:** Enables complete integration between order fulfilment and order management, logistics, tracking, shipping and customer service. One can fetch real time domestic and international shipping rates automatically from UPS, thus allowing accurate tracking of expenses in the business. With the bulk fulfilment and label printing features in place, you can have the items to be fulfilled and get their labels printed, along with their shipping details.



### FedEx

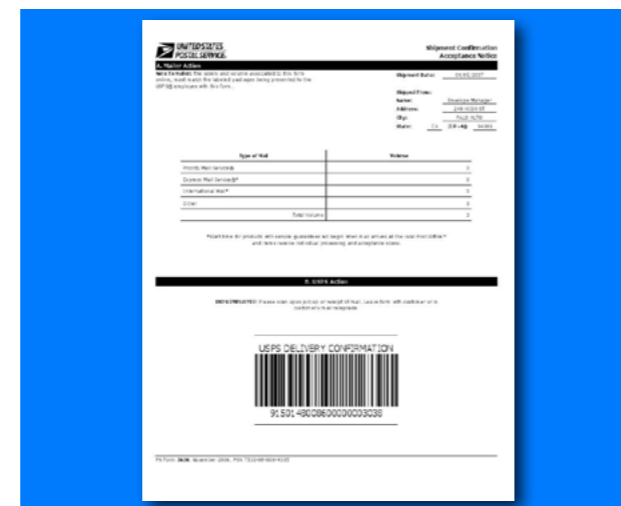
ERP in Cloud is integrated with FedEx, thereby enabling you to better handle your shipping requirements. You can avail access to latest shipping rates, greater efficiency and lesser order processing costs. Such integration also automates strenuous tasks like bulk fulfilment and label printing.

### Some of the features of FedEx integrated ERPInCloud are:

- ◇ Tracking of package status
- ◇ Printing of shipping labels

- ◇ Generation of tracking numbers  
Automated saving of tracking numbers back to sales order and invoice
- ◇ Calculation of shipping rates for international shipments

In this way, you can promptly fetch real time rates, sales orders, print labels and track orders-all within ERPInCloud. Since you will be able to monitor the status of your packages at every step, you will have greater visibility into the shipping and delivery process.





## Retail Management

You can manage your retail business and its account transactions using Point of Sale.

It provides fast and easy way to manage sales orders. It allows you to manage your shop sales very easily with a fully web based touchscreen interface. The primary function of point-of-sale is to make transactions easy to manage without sacrificing quick, efficient service or customer data. There are different ways of making payments and to split them between different payment modes. Computation of amount of money and creation and confirmation of the pickings are done automatically.

The point of sale provides maximum efficiency, with all retail transactions conducted. Since the point-of-sale application is parameter-driven, you determine what, if any, information, you must enter to begin an order. For most businesses with a point-of-sale operation, a cash sale is the most common type of transaction. Depending on the way you set up your parameters, the Cash Sale Customer will be displayed and the paycode will default to cash.

Daily sales of products, picking and delivery of the products and invoicing are the main features that is provided by this module. In and out of the cash is being maintained using Cash Registers. Each cash register is created based on the Cash / Bank Journals so it will make easier to create journal entries and thus we can keep track of all accounting entries in appropriate accounts.

### Quick and Easy sale process

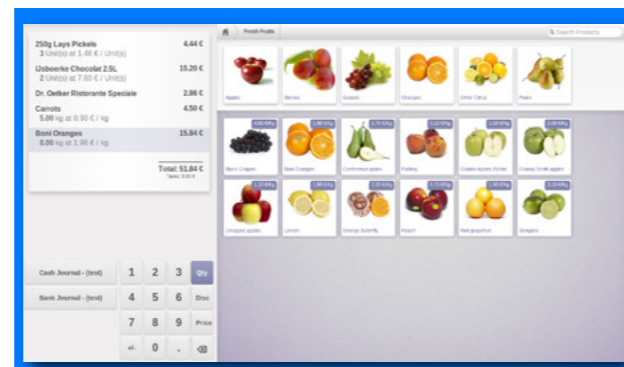
This module allows you to manage your shop sales very easily with a fully web based touchscreen interface. It is compatible with all PC tablets and the iPad, offering multiple payment methods.

**Product selection can be done in several ways:**

- ◇ Using a barcode reader
- ◇ Browsing through categories of products or via a text search.

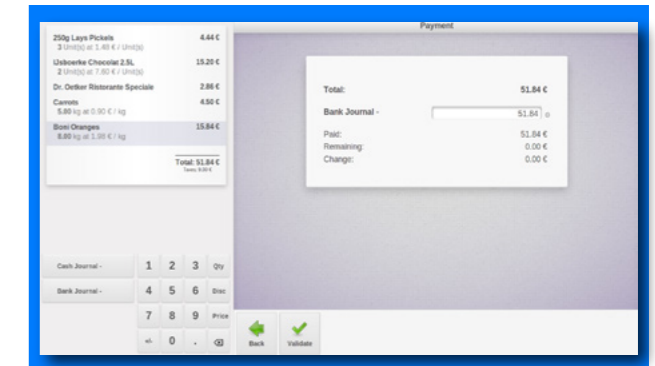
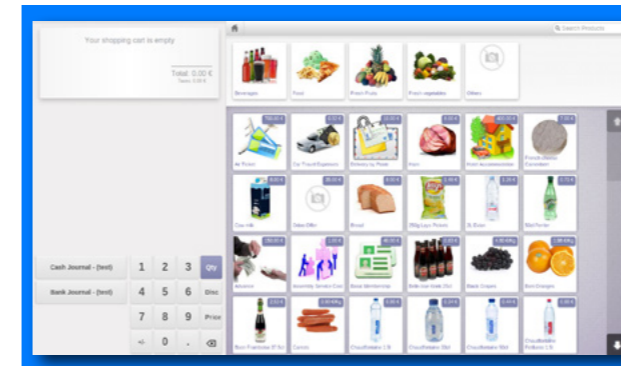
**Main Features:**

- ◇ Fast encoding of the sale
- ◇ Choose one payment method (the quick way) or split the payment between several payment methods
- ◇ Computation of the amount of money to return
- ◇ Create and confirm the picking list automatically
- ◇ Allow the user to create an invoice automatically
- ◇ Refund previous sales



**Generate Sale Orders in three steps:**

- ◇ Select products, quantity, discount, etc.
- ◇ Make payment with or without selecting cash registers.
- ◇ Print receipt of the payment.



### Create New order

There are thumbnails of Products on the right side of the screen. You can click on the product you are selling and that product will be added in your list which you can see on the up left corner of the screen.

You can use the combinations of numbers with Qty, Disc and Price. If you want to add quantity then first you need to click on Qty button and press the numbers to enter the quantity. Same goes with Disc and Price buttons.

### Making Payment

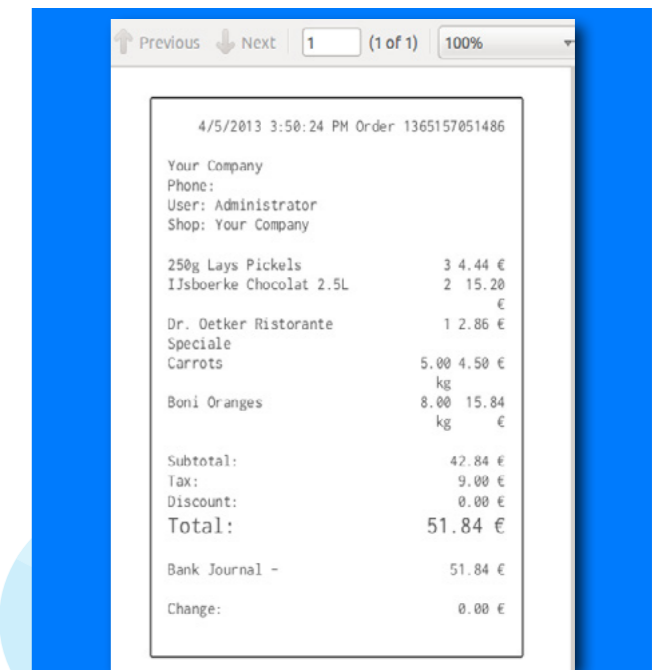
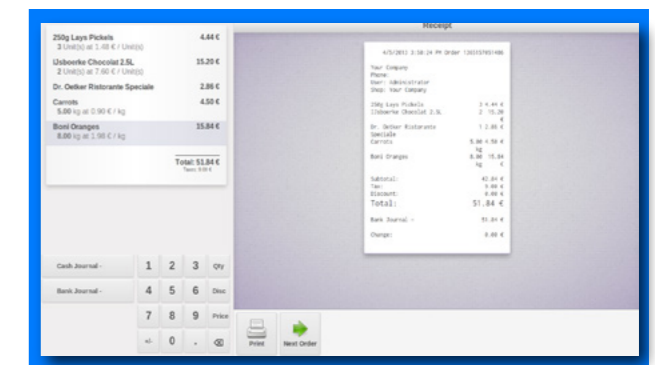
You need to make payment to complete a sale order. In OpenERP we provide you certain payment modes using which you can pay for your sale order.

After finishing your order you can click on any of the Cash registers listed on the left side. This will open a new screen which will display the total amount to be paid and selected register name.

There will be a Validate button on the screen. When you click on it a new screen will appear which consists of a payment receipt of the sale order

### Payment Receipt

After you validate your sale order you will get a payment receipt and two button will appear Next Order and Print



Moving to the  
Cloud  
Zero Hassle



## USA (East)

Office:-  
795 Hammond Dr,#1401  
Atlanta , GA , 30328,  
USA.  
Phone: 1-717-683-9990

## Canada

Office:-  
667 Pinerow Cres Unit 43,  
Waterloo, ON,  
N2T2L5, Canada.  
Phone: 519 489 0186

## India

Office:-  
288/2290, Ground Floor,  
Motilal Nagar - 2, M.G Road,  
Goregoan West,  
Mumbai 400090, India.  
Phone: 91-22-67414444/50/54

## USA (West)

Office:-  
12526 High Bluff Drive, Suite 300,  
San diego, CA 92130,  
USA.  
Phone: 1-408-6495362

